Local Market Update - September 2019

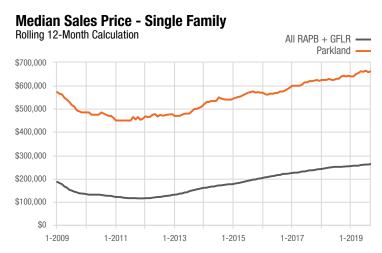


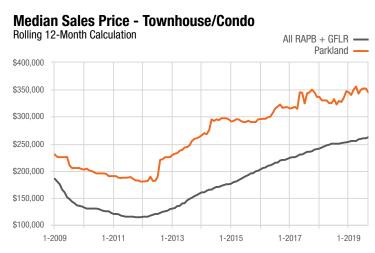
Parkland

| Single Family | September | | | Year to Date | | | |
|--|--------------|--------------|----------|---------------|---------------|----------|--|
| Key Metrics | 2018 | 2019 | % Change | Thru 9-2018 | Thru 9-2019 | % Change | |
| Closed Sales | 41 | 38 | - 7.3% | 343 | 369 | + 7.6% | |
| Median Sales Price* | \$647,500 | \$672,500 | + 3.9% | \$640,000 | \$660,000 | + 3.1% | |
| Average Sales Price* | \$698,379 | \$777,690 | + 11.4% | \$702,848 | \$723,879 | + 3.0% | |
| Dollar Volume | \$27,935,665 | \$29,552,205 | + 5.8% | \$239,672,339 | \$267,111,433 | + 11.4% | |
| Percent of Original List Price Received* | 92.3% | 93.7% | + 1.5% | 94.3% | 93.2% | - 1.2% | |
| Median Time to Contract | 73 | 72 | - 1.4% | 77 | 81 | + 5.2% | |
| Pending Sales | 38 | 33 | - 13.2% | 373 | 393 | + 5.4% | |
| New Listings | 58 | 41 | - 29.3% | 662 | 679 | + 2.6% | |
| Inventory of Homes for Sale | 250 | 230 | - 8.0% | | | | |
| Months Supply of Inventory | 6.4 | 5.7 | - 10.9% | | | | |

| Townhouse/Condo | September | | | Year to Date | | | |
|--|-------------|-------------|----------|--------------|--------------|----------|--|
| Key Metrics | 2018 | 2019 | % Change | Thru 9-2018 | Thru 9-2019 | % Change | |
| Closed Sales | 4 | 6 | + 50.0% | 33 | 52 | + 57.6% | |
| Median Sales Price* | \$395,000 | \$361,000 | - 8.6% | \$349,000 | \$348,488 | - 0.1% | |
| Average Sales Price* | \$391,250 | \$340,833 | - 12.9% | \$351,106 | \$344,853 | - 1.8% | |
| Dollar Volume | \$1,565,000 | \$2,045,000 | + 30.7% | \$11,586,500 | \$17,932,375 | + 54.8% | |
| Percent of Original List Price Received* | 93.8% | 92.3% | - 1.6% | 93.9% | 96.1% | + 2.3% | |
| Median Time to Contract | 81 | 102 | + 25.9% | 97 | 73 | - 24.7% | |
| Pending Sales | 5 | 3 | - 40.0% | 32 | 51 | + 59.4% | |
| New Listings | 7 | 6 | - 14.3% | 51 | 58 | + 13.7% | |
| Inventory of Homes for Sale | 16 | 9 | - 43.8% | | | | |
| Months Supply of Inventory | 4.4 | 1.8 | - 59.1% | | _ | | |

^{*} Does not account for seller concessions. Percent change may be extreme due to small sample size. Dash (-) means no activity to report on for specified time period.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.